#### **Term Information**

**Effective Term** 

Spring 2018

### **General Information**

Course Bulletin Listing/Subject Area	Art Education
Fiscal Unit/Academic Org	Arts Admin, Education & Policy - D0225
College/Academic Group	Arts and Sciences
Level/Career	Undergraduate
Course Number/Catalog	2100
Course Title	Introduction to Arts Management
Transcript Abbreviation	Supercreatives Run
Course Description	Explore and analyze how cities become 'creative.' What makes certain cities more attractive than others and what does that mean in the modern world? In Supercreatives Run the World, students will examine how cultural economies and creative people drive cities to become more prosperous and welcoming through the arts, cultural destination planning, and creative placemaking.
Semester Credit Hours/Units	Fixed: 3

### **Offering Information**

Length Of Course 14	4 Week
Flexibly Scheduled Course N	lever
Does any section of this course have a distance $\ N$ education component?	lo
Grading Basis	etter Grade
Repeatable N	lo
Course Components	ecture
Grade Roster Component Le	ecture
Credit Available by Exam N	lo
Admission Condition Course N	lo
Off Campus N	lever
Campus of Offering C	Columbus

### **Prerequisites and Exclusions**

Prerequisites/Corequisites
Exclusions
Electronically Enforced

No

### **Cross-Listings**

**Cross-Listings** 

## Subject/CIP Code

Subject/CIP Code Subsidy Level Intended Rank 13.1302 Baccalaureate Course Freshman, Sophomore

#### **Requirement/Elective Designation**

Required for this unit's degrees, majors, and/or minors

### **Course Details**

Course goals or learning objectives/outcomes

- Define and identify a "Supercreative"
- Be able to examine the impact of a Supercreaqtive on the global arts and cultural industry
- · Familiarity with the scope of the business side of the creative sector
- Comprehension of the roles and opportunities for leadership in the fields
- Understand and identify the non-profit organizations that provide the foundation for all arts and cultural development
- Will have learned to recognize the hard and soft factors of cultural districts
- Be able to understand the "Shadow Side" of the Creative City
- Identify and understand the diversity and inclusion practices necessary to implement in a creative city
- Examine and understand the role and impact of cultural policy on the creative industries
- Be able to comprehend the importance of branding and marketing cultural products
- Will have learned to think critically about the urban environment and culture's role on the economy
- Will have gained skills to analyze, read and critique the city, and to adapt methods to the study of the urban environment
- Will develop techniques on strategic collaboration and how to hone in on opportunity recognition
- Utilize various media (websites, Google Earth, etc.) to research and examine the existence and impact of Supercreatives
- Identify career opportunities within students' specific areas of interest in the arts and cultural industry
- Examine the role of management in the arts and cultural industry
- Will have begun to develop the capacity to research, structure, and present their own arguments confidently
- Will have acquired an in-depth knowledge of the theory and practice of the creative city, as well as related issues such as the creative industries, regeneration and gentrification

**Content Topic List** 

- Creative sectors
- Creative city
- Urban environment
- Arts/cultural industry
- Cultural diversity
- Cultural policy
- Stakeholders
- Marketing
   Yes

#### Sought Concurrence

Attachments	ARTEDUC 2100 Syllabus.pdf
	(Syllabus. Owner: Pace,Lauren Kate)
	BAAM Curriculum Map.pdf: Curriculum map
	(Other Supporting Documentation. Owner: Pace,Lauren Kate)
	ARTEDUC 2100 Concurrence.pdf
	(Concurrence. Owner: Pace,Lauren Kate)
	<ul> <li>ARTEDUC 2100 Comparative Studies Concurrence Request.pdf: Concurrence Request</li> </ul>
	(Concurrence. Owner: Pace,Lauren Kate)
	<ul> <li>ARTEDUC 2100 Knowlton Concurrence Request.pdf: Concurrence Request</li> </ul>
	(Concurrence. Owner: Pace,Lauren Kate)
	<ul> <li>ARTEDUC 2100 Sexuality Studies Concurrence Request.pdf: Concurrence Request</li> </ul>
	(Concurrence. Owner: Pace,Lauren Kate)
	• ARTEDUC 2100 Design Concurrence Request.pdf: Design Concurrence Request
	(Concurrence. Owner: Pace,Lauren Kate)
	<ul> <li>ARTEDUC 2100 Art Concurrence Request.pdf: Art Concurrence Request</li> </ul>
	(Concurrence. Owner: Pace,Lauren Kate)
	<ul> <li>ARTEDUC 2100 Syllabus Updated.pdf: Updated Syllabus</li> </ul>
	(Syllabus. Owner: Pace,Lauren Kate)
Comments	<ul> <li>Concurrence from City, Regional and Urban Planning document is attached</li> </ul>
	Concurrence request to Dept. Design and Dept. Art, updated syllabus uploaded 11/7/17 (by Pace,Lauren Kate on 11/07/2017 09:02 AM)
	• 10-10-17: Panel feedback/minutes sent to S Savage. (by Vankeerbergen, Bernadette Chantal on 10/10/2017 03:38 PM)
	• Given the focus and areas I would recommend seeking concurrence widely. The course refers to environment so
	please review: https://assist.ocio.osu.edu/assistCurriculum/concurrence.html); in addition, I would seek concurrence
	from City, Regional and Urban planning in Architecture, Comparative Studies, and Sexuality Studies. I'm just
	anticipating what faculty in other units might see as potential concurrences that should be sought. The environment
	term will require the mandated concurrence for sure.
	I'll wait for other concurrences before moving it forward.

Returned to department to allow all concurs to move along together. (by Heysel, Garett Robert on 08/02/2017 09:30 PM)

• We have concurrence from City, Regional and Urban Planning. I'll attach it to our program change proposal (forthcoming) and add it to this as well. We will seek concurrence with the other areas, as suggested. (by Savage, Shari L on 07/25/2017 11:38 PM)

## Workflow Information

Status	User(s)	Date/Time	Step
Submitted	Pace,Lauren Kate	07/25/2017 01:31 PM	Submitted for Approval
Approved	Savage,Shari L	07/25/2017 06:21 PM	Unit Approval
Revision Requested	Heysel,Garett Robert	07/25/2017 10:40 PM	College Approval
Submitted	Pace,Lauren Kate	07/27/2017 01:44 PM	Submitted for Approval
Approved	Savage,Shari L	07/27/2017 07:44 PM	Unit Approval
Revision Requested	Heysel,Garett Robert	07/29/2017 09:07 PM	College Approval
Submitted	Heysel,Garett Robert	07/29/2017 09:08 PM	Submitted for Approval
Approved	Savage,Shari L	07/30/2017 02:52 PM	Unit Approval
Revision Requested	Heysel,Garett Robert	08/02/2017 09:30 PM	College Approval
Submitted	Pace,Lauren Kate	08/18/2017 02:49 PM	Submitted for Approval
Approved	Savage,Shari L	08/28/2017 10:09 PM	Unit Approval
Approved	Heysel,Garett Robert	08/29/2017 08:47 PM	College Approval
Revision Requested	Vankeerbergen,Bernadet te Chantal	10/10/2017 03:38 PM	ASCCAO Approval
Submitted	Pace,Lauren Kate	11/07/2017 09:02 AM	Submitted for Approval
Approved	Savage,Shari L	11/07/2017 10:13 AM	Unit Approval
Approved	Heysel,Garett Robert	11/10/2017 07:28 PM	College Approval
Pending Approval	Nolen,Dawn Vankeerbergen,Bernadet te Chantal Oldroyd,Shelby Quinn Hanlin,Deborah Kay Jenkins,Mary Ellen Bigler	11/10/2017 07:28 PM	ASCCAO Approval

# The Ohio State University Introduction to Arts Management Course Syllabus Shoshanah Goldberg-Miller, PhD, Assistant Professor Department of Arts Administration, Education and Policy, College of Arts and Sciences Goldberg-Miller.1@osu.edu

### **Course Description, Objectives, and Learning Outcomes**

### <u>Keywords</u>

Cultural policy; industry trends; for-profit and nonprofit entities; management and leadership; marketing and branding; stakeholder partnerships; capstone projects; career building

### Course Description

This course delves into the global arts and cultural industry and examines the heavy-hitters who keep it going. Students will examine members of the creative sector in various fields within the arts and cultural sector and what their impact is on the global marketplace. Using scholarly articles and various media, students will identify examples of these individuals around the world.

Explore and analyze how cities become 'creative.' What makes certain cities more attractive than others and what does that mean in the modern world? In *Introduction to Arts Management* students will examine how cultural economies and creative people drive cities to become more prosperous and welcoming through the arts, cultural destination planning, and creative placemaking.

Students will discover what makes the various components of the creative sector tick by examining common themes in inspiring people and magnetic cities. Understand how architects, city planners, artists, filmmakers, performers, and music moguls succeed in the age of mega-information. Utilize branding techniques and opportunity recognition to capitalize in the innovation economy. Explore what makes a city "creative" in terms of art and culture – why certain cities facilitate more artists than others. Does that drive economic growth? We will examine what makes a city flourish in the scope of arts, culture and policy. By analyzing the rise of creative cities worldwide, students will be able to identify real-world examples of ways that urban policy and cultural municipal tools drive attractive and innovative cities. Through the intersection of urban planning, city government, and the creative economy, students will understand who contributes to the ways that cities are able to drive growth and prosperity. Global examples will offer opportunities to dissect the specific components and relationships needed to capitalize in the creative city and will learn how to navigate them for success.

### **Objectives**

Through lecture, readings, fieldwork, individual assignments, and group projects, students will become familiar with the issues faced by cities today in integrating arts and culture in a meaningful way. Participants will understand how artists brand a city, the role of the individual in the creative city, who and what makes a city creative, and issues of diversity and inclusion.

Students will enter the world of the creative economy and see how individuals and organizations use marketing, branding, management, and leadership to make the art world go round. Students will understand how for-profit and nonprofit arts entities utilize financing, policy, and placemaking to sustain the sector. Through research and experience, students will explore the hard and soft factors driving local and international community art events, places, and people.

### Learning Outcomes

- Define and identify a "Creative"
- Be able to examine the impact of a Creative on the global arts and cultural industry
- Familiarity with the scope of the business side of the creative sector
- Comprehension of the roles and opportunities for leadership in the fields
- Understand and identify the non-profit organizations that provide the foundation for all arts and cultural development
- Will have learned to recognize hard and soft factors of cultural districts
- Be able to understand the "Shadow Side" of the Creative City
- Identify and understand the diversity and inclusion practices necessary to implement in a creative city
- Examine and understand the role and impact of cultural policy on the creative industries
- Be able to comprehend the importance of branding and marketing cultural products
- Will have learned to think critically about the urban environment and culture's role on the economy
- Will have gained skills to analyze, read and critique the city, and to adapt methods to the study of the urban environment

- Will develop techniques on strategic collaboration and how to hone in on opportunity recognition
- Utilize various media (websites, Google Earth, etc.) to research and examine the existence and impact of Creatives
- Identify career opportunities within students' specific areas of interest in the arts and cultural industry
- Examine the role of management in the arts and cultural industry
- Will have begun to develop the capacity to research, structure and present their own arguments confidently
- Will have acquired an in-depth knowledge of the theory and practice of the creative city, as well as related issues such as the creative industries, regeneration and gentrification

### Required Text and Course Readings

Goldberg-Miller, S.B.D. (2017). *Planning for a City of Culture: Creative Urbanism in Toronto and New York*. New York: Routledge.

Additional required readings for each week will be posted to the course page on Carmen. In addition, students will bring outside readings and articles to the attention of the class and post them to a class Wikki/Discussion Board.

### **Resources of Interest**

- Americans for the Arts: <u>www.artsusa.org</u>
- The Urban Institute: <u>www.urban.org</u>
- The Creative Class: <u>www.creativeclass.com</u>
- Artplace America: <u>www.artplaceamerica.org</u>
- Urban Land Institute: www.<u>uli.org</u>
- UNESCO Creative Cities Network: <u>en.unesco.org/creative-cities/home</u>

### Grading and Class Policies

Projects	60%
Final Project	25%
Attendance/Participation	15%

Grading Grid

A 93-100 Superior work and highest-level subject material understanding A- 90-92.9 Excellent work and near-highest-level subject material understanding

- B+ 87-89.9 Nearing excellence
- B 83-86.9 Good work
- B- 80-82.9 Above average work

- C+ 77-79.9 Slightly above average work
- C 73-76.9 Average work
- C- 70-72.9 Slightly below average work.
- D+ 67-69.9 Poor work
- D 60-66.9 Very poor work
- E <60 Failing grade

### **Student Responsibilities & Course Policies**

Format of Written Assignments: Assignments must be typed in double-spaced pages with one-inch margins.

### Class Policies:

ATTENDANCE/PARTICIPATION IS NOT AN OPTION. IT IS A REQUIREMENT. <u>All</u> <u>absences require an email to the instructor explaining the reason for the</u> <u>absence, preferably before the class meeting</u>. In order for an absence to be excused, a student must provide appropriate documentation (i.e., medical excuse from your doctor) and/or have the instructor's approval (i.e., family emergencies, funerals). The instructor must receive excuses by the class following the absence unless other arrangements have been made with the instructor. <u>A student's final course grade will be reduced by half a letter</u> grade for each unexcused absence that occurs after one absence. A student can fail this course due to poor attendance. Three incidents of unexcused tardiness and/or leaving class early equals one unexcused absence. In order to be fair to fellow students, please be in class on time and do not eat during class, except during the breaks (drinks are fine).

Turning in Assignments and Assignment Lateness: Late assignments up to 24 hours will receive a deduction of TWO letter grades. Assignments not turned in within 24 hours after the official deadline will be considered missing. Missing assignments will receive 0 points. (Except for extreme situations upon approval of the instructor.)

Texting: <u>As a courtesy, text messaging is not allowed during the class</u> <u>session.</u> If you are caught texting during class OR during the exercises, you will be immediately called out (and potentially asked to leave).

Plagiarism: Plagiarism will not be tolerated in the classroom. Plagiarism is passing off as one's own ideas, words, writings, etc., which belong to another. You are committing plagiarism if you copy the work of another person and turn it in as your own even if you have the permission of that person. Any instances of academic misconduct will be reported to the Committee on Academic Misconduct (University Rule 3335-5-487). Plagiarism can take several forms. The most obvious form is a word-for-word copying of someone else's work, in whole or in part, without acknowledgment, whether that work be a magazine article, a portion of a book, a newspaper piece, material from a website, another student's essay, or any other composition not your own. Any such verbatim use of another's work must be acknowledged by (1) enclosing all such copied portions in quotation marks and by (2) giving the original source either in the body of your essay or in a footnote or reference list. As a general rule, you should make very little use of quoted matter in your essays, papers, or other written work. Students handing in identical or similar answers that clearly reflect either copying, taking materials directly from the Internet or joint work will receive an automatic E for the course and are subject to disciplinary actions that include expulsion from the University.

Assignments and Grading: All grading will be done as fairly and as consistently as is reasonably possible. Students wishing to appeal the grading of an assignment must make the appeal in writing within 5 calendar days after an assignment is returned. Performance in this course will be measured using the standard Ohio State University grading scale. Outstanding completion of all written assignments, readings, and presentations as well as significant class participation is mandatory for obtaining an "A." Grades in the A- to B+ range reflect proficient academic performance. An "A" is reserved for exceptional work.

Statement of Academic Misconduct: It is the responsibility of the Committee on Academic Misconduct to investigate or establish procedures for the investigation of all reported cases of student academic misconduct. The term "academic misconduct" includes all forms of student academic misconduct wherever committed; illustrated by, but not limited to, cases of plagiarism and dishonest practices in connection with examinations. Instructors shall report all instances of alleged academic misconduct to the committee (Faculty Rule 3335-5- 487). For additional information, see the Code of Student Conduct (http://studentaffairs.osu.edu/info\_for\_students/csc.asp).

Professional conduct: Students are expected to conduct themselves in a professional manner and to abide by the provisions in the Code of Student Conduct. Students should appreciate diversity, and should conduct themselves professionally with members of the same or opposite gender and/or from different ethnicities and cultures. Students should represent themselves in a professional manner in forums that have public access. This includes information posted on social networking sites such as Facebook. Potential employers often screen information on these pages; unprofessional material can have negative impacts on job or graduate school prospects.

Any forms of sexual harassment or intimidation will not be tolerated. The University's Code of Student Conduct and Sexual Harassment Policy are available on the OSU web page. Sexual harassment includes inappropriate behavior among two or more students; between students and faculty; and among faculty. The actions can take place in physical, verbal, or written forms. When a complaint is received, the situation will be investigated by the academic department and possibly by the police, even if the harassment was done anonymously or possibly as a jest. Being found guilty of harassment, even if it was nominally done in jest, can be professionally damaging.

Students with disabilities (including mental health, chronic or temporary medical conditions) that have been certified by the Office of Student Life Disability Services will be appropriately accommodated and should inform the instructor as soon as possible of their needs. The Office of Student Life Disability Services is located in 098 Baker Hall, 113 W. 12th Avenue; telephone 614-292-3307, slds@osu.edu.

### Topic Areas, Readings, and Assignments

Cultural policy; industry trends; management and leadership; marketing and branding; stakeholder partnerships; capstone projects; career building

### Week 1: Introduction & Industry Trends

- Arts management overview
- Industry trends
- What is a 'Creative'?
- How did they get that way?

### Week 2: For-profit and Nonprofit Entities Overview

- The Field: huge arts and culture entities
- Being in the Field
- The Maker Movement

#### Watch this:

Jeff Sturges: <u>https://www.youtube.com/watch?v=-uIXJcIJE2Y</u>

### <u>Read this:</u>

Goldberg-Miller: Chapter 1 (Introduction): Pp. 3-11

- > Role of arts and culture in economic development
- > The "Shadow Side" of this development approach

Similarities and differences in the two cities cited and how that impacts their approach to this strategy

Goldberg-Miller: Chapter 7 pp.130-132

- > The Private and Public Sector
- Supporting Structures

Goldberg-Miller: Chapter 5 (The Amalgamated City of Toronto): pp. 75-76

- > Vision and its impact
- > Knowledge Economy Development
- > Inclusiveness
- Sheridan, K. M., Halverson, E. R., Brahms, L., & Jacobs-Preiebe, L. (2014). Learning in the Making: A Comparative Case Study of Three Makerspaces. *Harvard Educational Review*, *Volume 84*(Issue 4), 505-531.

What is the Maker Movement and why should I care?

o <u>http://www.scholastic.com/browse/article.jsp?id=3758336</u>

### Week 3: The Roots of Arts Management

- The Non-Profit
- The Field
- Being in the Field

### Watch this:

MOOC: <u>https://www.youtube.com/watch?v=nIT0KW-USFM</u>

### <u>Read this:</u>

Goldberg-Miller: Chapter 2 (Creative Urbanism in Toronto and New York), pp. 13-23

- > Non-Profit and Cultural Industries as economic drivers for the city
- > Arts and Cultural Identity of the City
- > Symbiotic nature of the relationship between stakeholders
- $\succ$  Marketing the city
- Bertacchini, E., & Morando, F. (2013). The Future of Museums in the Digital Age: New Models for Access to and Use of Digital Collections. *International Journal of Arts Management*, *15*(2), 60– 72

 Hausmann, A. (2012). The Importance of Word of Mouth for Museums: An Analytical Framework. *International Journal of Arts Management*, 14(3), 32-43

### Week 4: The "Cool" Factor: Making a City Creative

- Hard and Soft Factors
- Where People Live Where/Why

### Watch this:

Jason Roberts: How to build a better block

- This creative creates his own bike organization and cultural block by challenging outdated zoning rules - displaying how the power of community and initiative can make big changes in your neighborhood.
- https://www.youtube.com/watch?v=ntwqVDzdqAU

### <u>Read this:</u>

Goldberg-Miller: Chapter 4 (Impacting Cities though Arts & Culture), pp. 57-61

- > What is a Cultural District?
- > Strategy of creating a successful, balanced cultural district.
- > Who do cultural districts draw in?
  - Lawton, P., Murphy, E., & Redmond, D. (2013). Residential preferences of the "creative class"? *Cities*, *33*, 47–56

### Week 5: The Shadow Side of the Creative City

- Cultural Diversity
- Social Inclusion

#### Watch this:

East New York: <u>https://www.youtube.com/watch?v=mEbhHL-6lwY</u>

#### <u>Read this:</u>

Goldberg-Miller: Chapter 10 (Planning, Actualizing, and Revitalizing Cities of Culture), pp. 218-225

> Global issues in the creative city

Goldberg-Miller: Chapter 4 (Impacting Cities through Arts and Culture): Pp. 37-52

> In the Shadow of the Creative City

- Ponzini, D., & Rossi, U. (2010). Becoming a Creative City: The Entrepreneurial Mayor, Network Politics and the Promise of an Urban Renaissance. Urban Studies, 47(5), 1037-1057
- Stern, M., & Seifert, S. (2008). *From Creative Economy to Creative Society* (pp. 1-16). Rockefeller Foundation

### Week 6: Where You Live, Why You Live There

- Drawing in Tourists/Residencies
- Why do you live there?

#### Watch this:

Adele Fleet Bacow: <u>https://www.youtube.com/watch?v=sV1LDV5GuBk</u>

#### Read this:

Goldberg-Miller: Chapter 9 (Creating Toronto's Cultural Camelot), pp. 185-204

- > Relationships within the Creative City
- > The meaning of cultural policy and its manifestation

Gentrification in the LA Arts District:

<u>https://www.culturalweekly.com/generational-gentrification-los-angeles-arts-district/</u>

#### Bonnie Castañeda de Garcia Interview:

- <u>http://www.how-matters.org/2015/06/02/social-inclusion-the-arts-alternative-international-development/</u>
- Richards, G. (2011). Creativity and tourism: The State of the Art. *Annals of Tourism Research*, *38*(4), 1225-1253
- Canali, S., & d'Angella, F. (2009). Managing Cultural Events and Meetings Activities in European Urban Destinations. *International Journal of Arts Management*, 11(3), 59-72

### Week 7: Dreaming Big: Cultural Policy

- Vision
- Policy
- Stakeholder Partnerships

#### Watch this:

- ≻ Rita Davies:
- <u>https://www.youtube.com/watch?v=rSAfE13FrnA</u> : longer one
- <u>https://www.youtube.com/watch?v=6mebUyN93Ks</u> : shorter

### <u>Read this:</u>

Goldberg-Miller: Chapter 3 (Understanding the Creative City through a Policy Lens), pp. 27-34

- > Multiple Streams Approach
- > The Role of Policy Entrepreneurs
- > Why has this policy approach become popular in these cities?

Goldberg-Miller: Chapter 5 (The Amalgamated City of Toronto), pp. 75-90

- Vision and its impact
- > Knowledge Economy Development
- > Inclusiveness
- Lewandowska, K. (2015). From Sponsorship to Partnership in Arts and Business Relations. *The Journal of Arts Management, Law, and Society*, 45 (1), 33-50

### Week 8: Making Your City Beautiful

- Public Art
- Cultural tourism
- Neighborhood revitalization

#### Watch this:

The School of Life: How to Make an Attractive City

<u>https://www.youtube.com/watch?v=Hy4QjmKzF1c.</u>

Ali Butcher: Re-imagining urban space

https://www.youtube.com/watch?v=dsh4YzSxSH0

#### <u>Read this:</u>

Goldberg-Miller: Chapter 8 (Recharging New York's Cultural Magnet), pp. 157-165

- > Revitalization through arts and tourism
- > Social and economic benefit in neighborhoods
  - Grodach, C., & Loukaitou-Sideris, A. (2007). Cultural Development Strategies & Urban Revitalization: A survey of US cities. *International Journal of Cultural Policy*, *13*(4), 349-370

### Week 9: Making it "Pop": Marketing and branding

- Social Media
- Branding/Marketing
- Selling it

#### Watch this:

Budapest MOOC: <u>https://www.youtube.com/watch?v=X-NJOYSTAeY</u>

#### **Read this:**

Goldberg-Miller: Epilogue, pp. 229-236

- $\succ$  City Brands
- > Neighborhood Art and Culture
- > Creative Industries and Tourism
- Lee, H. (2015). Branding the design city: cultural policy and creative events in Seoul. *International Journal of Cultural Policy*, 21(1), 1-19
- Hausmann, A. (2012). The Importance of Word of Mouth for Museums: An Analytical Framework. *International Journal of Arts Management*, 14(3), 32-43

### Week 10: Creating, Selling, Buying

- Economics
- Learning to consume Art
- Creating a consumer base

#### Watch this:

Economics of Art: <u>https://www.youtube.com/watch?v=zdJI4Zcz3u4</u>

#### Read this:

Goldberg-Miller: Chapter 4 (Impacting Cities through Arts and Culture), pp. 53-66

- > Repurposing buildings for culture
- > Economic development through revitalization
  - Lindström, S. (2016). Artists and Multiple Job Holding— Breadwinning Work as Mediating Between Bohemian and Entrepreneurial Identities and Behavior. *Nordic Journal of Working Life Studies*, 6 (3), 43-58

 Boorsma, M., & Chiaravalloti, F. (2010). Arts Marketing Performance: An Artistic-Mission-Led Approach to Evaluation. *The Journal of Arts Management, Law, and Society*, 40 (4), 297-317

### Week 11: Being the Boss: Management and Leadership

- Managing
- Leading
- Taking charge

### Watch this:

Imperial College of London The Business of Arts Management: <u>https://www.youtube.com/watch?v=ftiAW2wllfE</u>

### **Read this:**

Goldberg-Miller: Chapter 6 (Toronto's Perfect Cultural Storm): Pp. 110-116

- > Stakeholders and Partnerships
- > City Leaders and their impact

Goldberg-Miller: Chapter 8 (Recharging New York's Cultural Magnet), pp.165-170

- > Leadership
- > Prioritizing Arts and Culture
- Zorloni, A. (2010). Managing performance indicators in visual art museums. *Museum Management and Curatorship*, 25 (2), 167– 180

Arts Entrepreneurship:

<u>http://www.tcgcircle.org/2013/08/arts-entrepreneurship-you-are-closer-than-you-think/</u>

Kevin McCoy:

https://www.entrepreneur.com/article/269480

### Week 12: You, You and You: Opportunity Spotting: Career building

- Career building
- Leads
- Finding your niche

#### Watch this:

David Kelley: How to build your creative confidence

<u>https://www.ted.com/talks/david\_kelley\_how\_to\_build\_your\_creative\_confidence#t-687425</u>

Brightest Minds - The birth of the creative entrepreneur

https://www.youtube.com/watch?v=SVtVByXkQVI

### <u>Read this:</u>

Goldberg-Miller: Chapter 10 (Planning, Actualizing, and Revitalizing Cities of Culture), pp. 205-218

- > Strategic Planning
- > Building Partnerships and Relationships

Finding Your Niche:

- http://faso.com/fineartviews/25981/how-does-an-artist-find-theirniche
- Bridgstock, R. (2013). Professional Capabilities for Twenty-First Century Creative Careers: Lessons from Outstandingly Successful Australian Artists and Designers. *International Journal of Art & Design Education*, *32*(2), 176-189

### Week 13: Finding Your Peeps & Capstone Projects

- Networking
- Creating your community
- Paying it Forward

### Watch this:

Successful Networking: The Ultimate Guide

https://www.youtube.com/watch?v=NAWN8U3q7eQ

Nicholas Christakis: The Hidden Influence of Social Networks

https://www.ted.com/talks/nicholas\_christakis\_the\_hidden\_influence\_ of\_social\_networks

### <u>Read this:</u>

 Daskalaki, M. (2010). Building "Bonds" and "Bridges": Linking Tie Evolution and Network Identity in the Creative Industries. *Organization Studies*, *31*(12), 1649-1666

### Week 14: Class Presentations

### **Class Assignments**

1. (20%) Virtual field study using Google Earth

Travel to a cultural cluster/district in the world (via Google Earth) and take the viewer through how he/she might experience this location. Create a visual story. What businesses, activities, and places make this area attractive? Is this a cultural site or cultural district?

- a. Find example of architecture in cities (use keywords to search for them)
  - i. Old and New
  - ii. What did the media say about this? Find one media piece or link about this.
    - 1. Ex: Columbus: Convention Center & Statehouse

2. (20%) Students will work in groups and examine a block in Short North. Identify a mix of commercial/consumption/arts and culture. What would work best in this space as a cultural asset?

Short North Block  $\rightarrow$  group assignment

Choose a block between the Cap and Fifth and describe the mix. Create a PPT that presents the existing land use and suggests examples of what would make the block more vital; include temporal arts/cultural events, businesses, nonprofits and/or opportunities for creatives in Columbus.

- 3. (20%) "You are a Creative" One-Minute video
  - Research 2-3 Creatives in the field that you're interested in.
  - 10 years from now, you are a Creative; what are you doing? How have these people impacted you? Are there similarities and differences between your success and theirs?

### 4. (25%) Final paper: Creatives Influencing a City

- Write a 5-page paper about a Creative and their relationship to a certain city? Do they write about the city? Make movies about it? Write songs about it? Relate the person and the city regarding art or architecture. Why is this city attractive to creative producers? Was it always that way? Has this artist influenced the brand of the city?
- Cite at least five sources, including websites, scholarly papers, or media
- Students will present an overview of their findings in the final week of class

Hi Lauren,

I have forwarded this to David Horn (cc'd here), chair of our undergraduate studies committee. He or I will be back in touch after that committee has had a chance to review this.

Yours,

Barry

From: "Pace, Lauren K." <pace.162@osu.edu>
Date: Friday, August 4, 2017 at 11:42 AM
To: "Shank, Barry" <shank.46@osu.edu>, Compstudies <compstudies@osu.edu>
Subject: Seeking Course Concurrence

Hello Dr. Shank,

We are seeking concurrence for a new course being proposed by Arts Administration, Education and Policy called ARTEDUC 2100: Supercreatives Run the World. Please see the attached syllabus for reference.

Thank you for your consideration.

If I should direct this email to someone else, please let me know.

Thank you, Lauren



Lauren Pace, MA Academic Program Coordinator Arts Administration, Education and Policy 231 Sullivant Hall 1813 North High Street Columbus, OH 43210 (614) 292-4123 Office pace.162@osu.edu Looks great. I concur.

Rachel Garshick Kleit, PhD Professor and Section Head City and Regional Planning Knowlton School of Architecture Office: 614 292 5427 Mobile 206 356 2732 http://knowlton.osu.edu/people/kleit #iplanfor Sent from my iPad

On Aug 4, 2017, at 11:42 AM, Pace, Lauren K. <<u>pace.162@osu.edu</u>> wrote:

Hello Dr. Kleit,

We are seeking concurrence for a new course being proposed by Arts Administration, Education and Policy called ARTEDUC 2100: Supercreatives Run the World. Please see the attached syllabus for reference.

Thank you for your consideration.

If I should direct this email to someone else, please let me know.

Thank you, Lauren

<image001.png> Lauren Pace, MA Academic Program Coordinator Arts Administration, Education and Policy 231 Sullivant Hall 1813 North High Street Columbus, OH 43210 (614) 292-4123 Office pace.162@osu.edu

<ARTEDUC 2100 Syllabus.pdf>

#### Thursday, April 13, 2017 at 1:51:30 PM Eastern Daylight Time

Subject: RE: Formal email for Supercreatives Run the World, please

Date: Wednesday, April 12, 2017 at 2:55:43 PM Eastern Daylight Time

From: Kleit, Rachel G.

To: Goldberg-Miller, Shoshanah B.

CC: Savage, Shari, Griffin, Holly

I concur with the class and would like to create a cross-list with it in City and Regional Planning.



Rachel Garshick Kleit, PhD Professor Head Knowlton School of Architecture City and Regional Planning Section 200F Knowlton Hali, 275 West Woodruff Avenue, Columbus, OH 43210 614-292-5427 Office / 206-356-2732 Mobile / 614-292-7106 Fax kleit.1@osu.edu knowlton.osu.edu/people/kleit

Follow me on Twitter: @rachelkleit #iplanfor #buckeyeplanning Like <u>OSU City and Regional Planning Alumni</u> on Facebook Join <u>OSU City and Regional Planning Network</u> on LinkedIn BSRP blog: <u>u.osu.edu/iplanfor</u>

From: Goldberg-Miller, Shoshanah B. Sent: Tuesday, April 11, 2017 3:52 PM To: Kleit, Rachel G. <kleit.1@osu.edu> Cc: Savage, Shari <savage.12@osu.edu>; Griffin, Holly <griffin.235@osu.edu> Subject: Formal email for Supercreatives Run the World, please Importance: High

Dear Rachael,

Thank you so much for your interest in the new course I created, "Supercreatives Run the World."

In the interests of formality, may I please ask you to reply to this email with a note stating that not only do you express concurrence for this class, but that you would like to cross list it with CRP?

Shari will take this formal email, together with some other materials, to obtain permission for this new class from the College of Arts and Sciences. After this has been done, we will proceed with the details of getting the class cross listed.

Apologies for the hassle; I know you understand these formalities.

Many thanks,

Shoshanah

From:	Pace, Lauren K.			
To:	Chen, Jian; Sexuality Studies			
Subject:	Seeking Course Concurrence			
Date:	Friday, August 4, 2017 11:42:00 AM			
Attachments:	ARTEDUC 2100 Syllabus.pdf			
	image001.png			

Hello Dr. Chen,

We are seeking concurrence for a new course being proposed by Arts Administration, Education and Policy called ARTEDUC 2100: Supercreatives Run the World. Please see the attached syllabus for reference.

Thank you for your consideration.

If I should direct this email to someone else, please let me know.

Thank you, Lauren



The Ohio State University

Lauren Pace, MA Academic Program Coordinator Arts Administration, Education and Policy 231 Sullivant Hall 1813 North High Street Columbus, OH 43210 (614) 292-4123 Office pace.162@osu.edu

#### Pace, Lauren K.

From:Pace, Lauren K.Sent:Friday, October 20, 2017 2:41 PMTo:Beecher, Mary A.Subject:Seeking Course ConcurrenceAttachments:Goldberg-Miller.Introduction-to-Arts-Management-Syllabus.pdf

Dear Dr. Beecher,

We are seeking concurrence for a new course being proposed by Arts Administration, Education and Policy called ARTEDUC 2100: Introduction to Arts Management. Please see the attached syllabus for reference.

1

Thank you for your consideration.

If I should direct this email to someone else, please let me know.

Thank you, Lauren

THE OHIO STATE UNIVERSITY

Lauren Pace, MA Academic Program Coordinator Arts Administration, Education and Policy 231 Sullivant Hall 1813 North High Street Columbus, OH 43210 (614) 292-4123 Office pace.162@osu.edu

#### Pace, Lauren K.

From: Sent: To: Subject: Attachments: Pace, Lauren K. Friday, October 20, 2017 2:43 PM Mercil, Michael Seeking Course Concurrence Goldberg-Miller.Introduction-to-Arts-Management-Syllabus.pdf

Dear Dr. Mercil,

We are seeking concurrence for a new course being proposed by Arts Administration, Education and Policy called ARTEDUC 2100: Introduction to Arts Management. Please see the attached syllabus for reference.

Thank you for your consideration.

If I should direct this email to someone else, please let me know.

Thank you, Lauren

THE OHIO STATE UNIVERSITY

Lauren Pace, MA Academic Program Coordinator Arts Administration, Education and Policy 231 Sullivant Hall 1813 North High Street Columbus, OH 43210 (614) 292-4123 Office pace.162@osu.edu

ARTS MANAGEMENT	Program Learning Goals			
	Goal #1	Goal #2		Goal #4
Required Courses (offered by the unit)	issues, problems and policy interventions impacting	Students analyze the purpose, function, and professional decision making in the arts and cultural organizations	Goal #3 Students understand the professional role and responsibilities of the artist and the cultural worker in society	Students practice the principles of entrepreneurship as applied to the arts
ADVANCED				
<b>LEVEL</b> (18 credits).We offer 11 possible courses.				
Course 1	Advanced			
Course 2	Advanced			
Course 3		Advanced		
Course 4		Advanced		
Course 5			Advanced	
Course 6 or elective			Advanced	
in related area			Auvaliceu	
Required CORE				
Courses (offered				
inside of the unit)			Destautus	
2100 Intro to AM 3680 or 3681	Daginning		Beginning	
	Beginning			Advanced
5683 Capstone Applied learning/				Auvanceu
Research 4191/4998				Intermediate/Advanced
Categories, of Courses (may be offered inside or outside of unit)				
Pre- RequisitesBusiness (12 credits)				
ECON 2001		Beginning		
BUSMHR 2500		Beginning		
MATH 1130 (or higher)	Beginning			
CS&E 1100	Beginning			

BUSINESS CORE COURSES			
(9 credits)			
ACCTMIS 2000	Intermediate		
BUSFIN 3120	Intermediate		
BUSMHR 3510		Intermediate	
<b>General Education</b>			
courses			